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March 28, 2012

To Whom It May Concern:

It is my privilege and pleasure to serve as both a professional and personal reference for Williams Brown Inc., General Contractors. Williams Brown has performed a number of projects for Baptist Health Care over the last several years. These projects have ranged from the development of green space construction to very complicated renovation projects in areas that must remain operational during the construction period.

They just recently completed a three story, 48,000 sq.ft. Children's Education Building for Lakeview Center, the behavioral medicine division of our organization. The cost of that project was \$6 million. They continue to do a number of ongoing renovation projects for our Medical Office Buildings. In fact, they have become our "go to" contractor for these type projects. In addition, they have been the contractor for a number of physician/rehab office buildings where we are long-term tenants.

All of these projects are complicated and require important coordination between the owner and the contractor/subs. Being a health care provider, we face significant regulatory scrutiny regarding health care code requirements, patient safety and infection control. Williams Brown, without exception, has exceeded all expectations. They have taken it upon themselves to develop the understanding and expertise needed to perform within our industry's high standards and requirements.

They are a construction manager who truly performs as our partner. They are constantly identifying and resolving issues prior to and during the construction period. They respect our budget constraints and help to bring projects within budget and schedule. Their access to the local sub-contractor market and reputation throughout the community brings additional value to the relationship.

Just as important as their professional skills, is the personal characteristics of Jeremy Brown and Chad Williams. Their integrity, work ethics and values make them a trusted partner. They are men of honor. We find them to be a perfect match with the values of our organization. I can, without reservation, recommend Williams Brown for any construction project, but particularly for complicated projects requiring significant planning, phasing and coordination with ongoing operations. They clearly approach our projects as a "partner" who is dedicated to our success.

Please give me a call with any questions or concerns at 850.469.2335.

Sincerely,

A handwritten signature in blue ink, appearing to read 'John T. Porter', is written over the word 'Sincerely,'.

John T. Porter
Vice President
Baptist Health Care